AI AUDIT REPORT

Sample Plumbing Co.

Prepared by Jacob Larson, Silent Ventures LLC

SAMPLE: fake business, fake data

29 hrs/week
spent on the 12 tasks you listed

$113,100/year
what that time costs at $75 an hour

~8 hrs/week
we estimate you can get back (about $32,800 a year)

What to automate, what to assist, what to keep

Task	Hrs/wk	What we would do
AUTOMATE 5 tasks, 9 hrs/week. Software handles it.		
Answering repeat customer questions	4	Auto-replies and an FAQ assistant.
Appointment reminders and confirmations	2	Turn on automatic texts in your booking system.
Sending invoices	2	Send when a job is marked complete.
Asking for and replying to reviews	0.5	Automatic review request after each job.
Weekly reports and tracking numbers	0.5	Pull from QuickBooks on a schedule.
AI-ASSISTED 3 tasks, 10 hrs/week. AI drafts, you approve.		
Booking and rescheduling customers or jobs	4	AI suggests times. You confirm.
Entering receipts and bookkeeping	4	AI codes each receipt. You approve the batch.
Chasing late payments	2	AI drafts the reminder. You send it.
KEEP MANUAL FOR NOW 4 tasks, 10 hrs/week. A person does it.		
Writing quotes and estimates	4	Pricing is in your head. Write it down first.
Building staff schedules	2	Schedule is on paper. Put it in a system first.
Ordering supplies and inventory	2	Stock counts are on paper. Organize first.
Following up on leads and quotes	2	Relationship work. AI reminds you who is due.

Start here

Task	Hours back per week	Value back per year
1. Answering repeat customer questions	2.4	$9,360
2. Entering receipts and bookkeeping	1.2	$4,680
3. Sending invoices	1.2	$4,680
The top 3 together	**4.8**	**$18,720**

Next step. On our 20-minute call we pick one of these and I give you the price to build it. If none of it is worth your money right now, I will say so.

Hours back is an estimate: about 60% of an Automate task's hours and 30% of an AI-assisted task's hours. It is not a guarantee. Dollar figures use your $75 hourly value. What you entered is private. Only I see it.